



PROPERTY RECRUITMENT PARTNERS

The Crucial Connection Between Sustainable Strata Management & a Fairly Compensated Workforce

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The Real Impact of Low Management Fees on Strata Managers

The Facts

- 21% increase in revenue to \$2,495,456 in FY22*
- Profit margins are declining despite the growth in revenue*

The Problem

- Decreased fees leads to increased workload and stress.

The Solution

- Balance your fees with the service and value you deliver.

**Source: Macquarie*



Strategic Recruitment for a Sustainable Future



People are the most important asset.



Hire for values, attitude, and cultural fit.



Invest in Learning & Development (L&D).

Leveraging Technology for Efficiency

- Embrace innovation to reduce workload and costs.
- Support flexible working conditions with technology.

Flexibility isn't just
a perk—
it's a retention
tool.

Strong EVP
Enhanced
retention &
recruitment.



Future Outlook and Summary

Key takeaways from a recruitment
perspective



- 01 Develop a Compelling Value Proposition.
- 02 Focus on Process Improvements, Technology Adoption, and Staff Training.
- 03 Develop a Strong Talent Pipeline.

Thank You

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