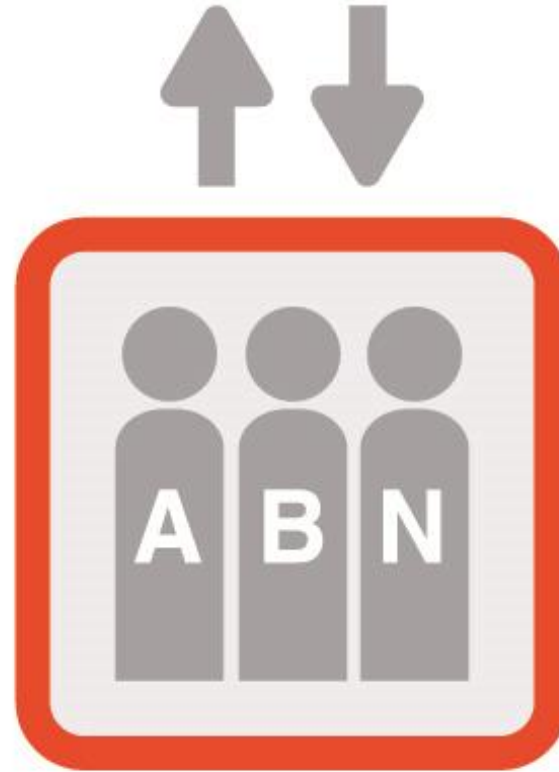


Vertical Transportation



lift consultants

Who We Are

Independent Lift Consultants

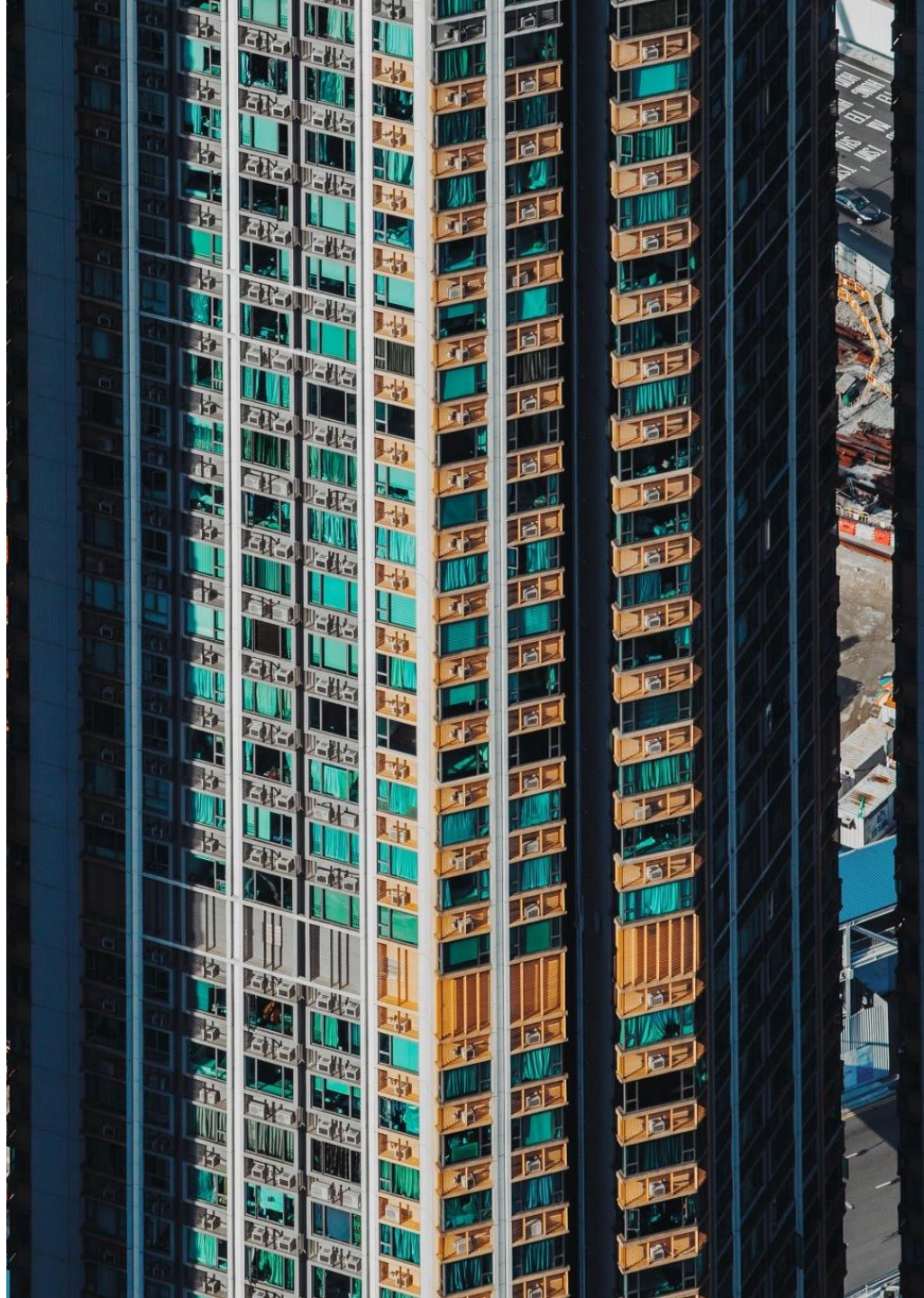
ABN Lift Consultants provides independent lift and vertical transportation advice across strata, commercial, mixed-use, and institutional buildings.

We act solely in the interests of building owners and stakeholders – not contractors.



Why Lift Replacement Matters

- **One of the Largest Capital Decisions in a Building**
- For strata buildings, lift replacement impacts:
 - Safety and compliance
 - Building value and marketability
 - Resident satisfaction
 - Long-term operating costs
 - Getting it wrong is expensive.



When Does a Lift Need Replacing?

Common Triggers:

Frequent breakdowns and downtime

Escalating maintenance and call-out costs

Obsolete or unsupported equipment

Safety or accessibility non-compliance

Poor ride quality, noise, or slow operation

Lifts reaching end of economic life (20–30 years)

Modernisation vs Full Replacement

Making the Right Call

Not all lifts should be patched or partially upgraded.

We provide clear, independent advice comparing:

- Staged modernisation
- Full lift replacement
- Lifecycle cost vs upfront cost
- Risk, reliability, and compliance outcomes



Risks of Contractor-Led Advice

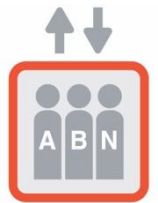
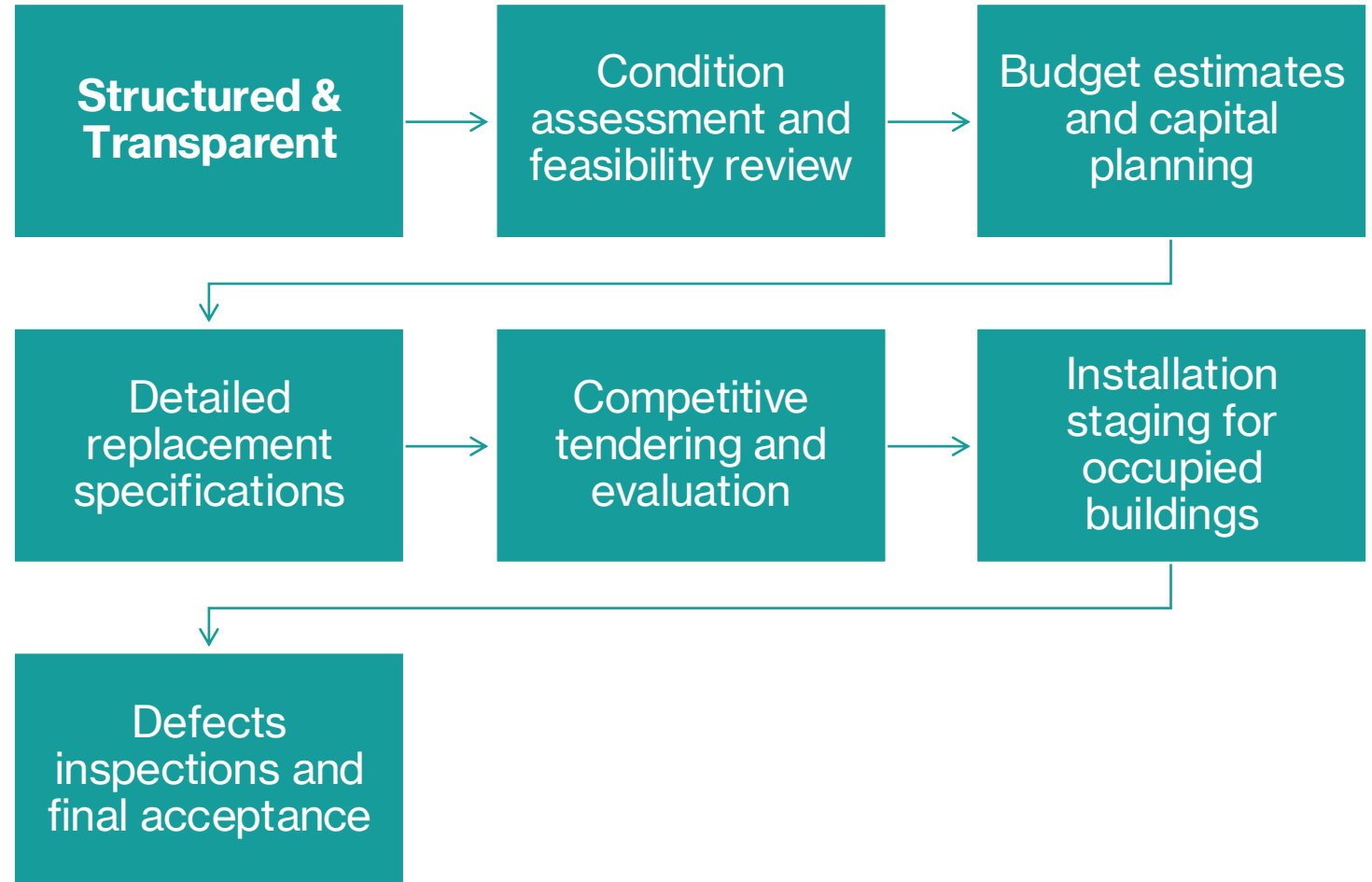
Why Independence Matters

- Repair-biased recommendations
- Limited product options
- Incomplete scope definitions
- Cost escalation during works
- Short-term fixes instead of long-term solutions

Independent advice protects owners corporations.



Our Lift Replacement Process



Typical Timeline

Structured & Transparent

Condition assessment and feasibility review – 1 week

Budget estimates and capital planning – 1 week

Detailed replacement specifications tender – 5 weeks

Competitive tendering and evaluation – 2 weeks

Manufacturing & Shipping – (20 - 26 weeks)

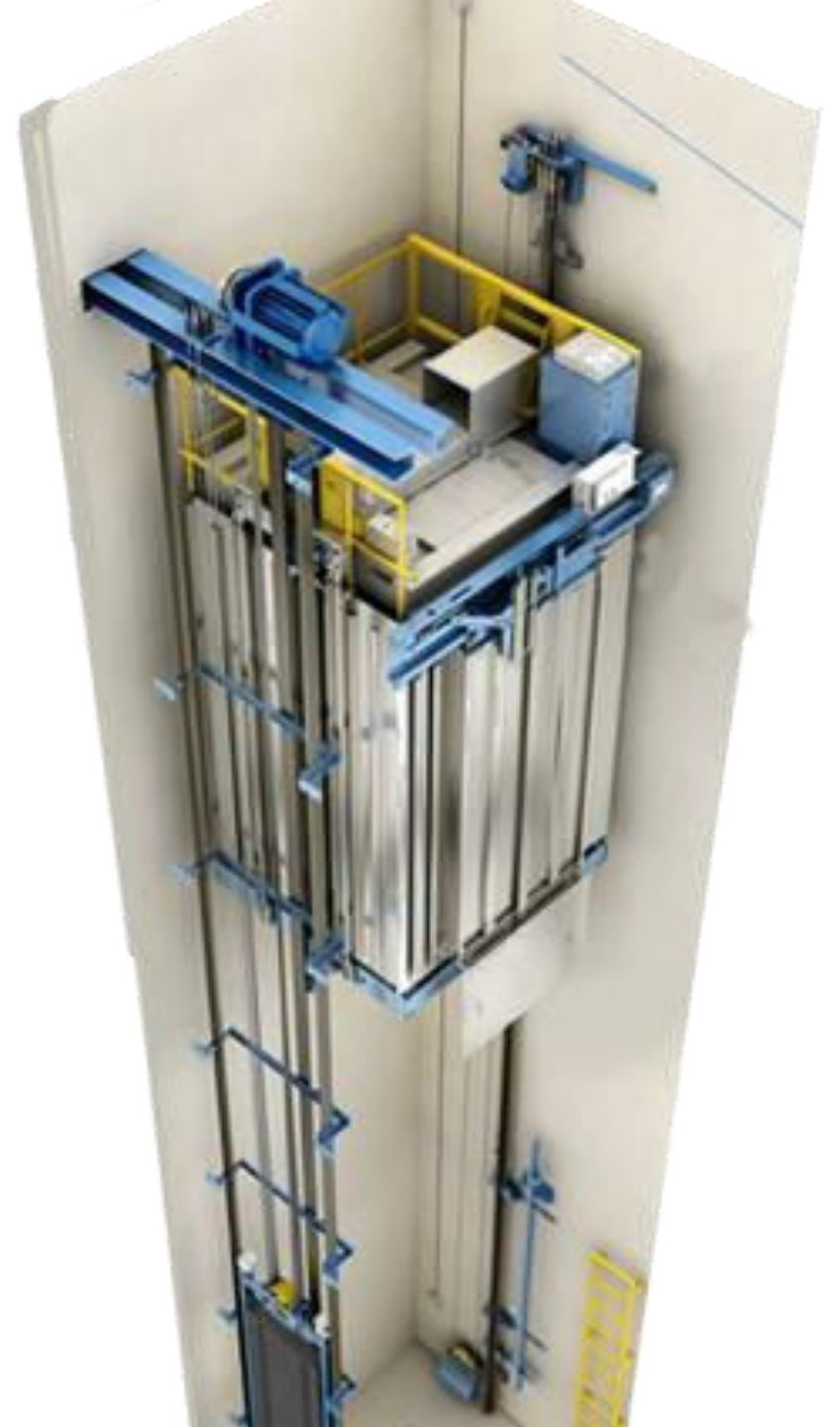
Installation staging for occupied buildings – (3 weeks removal, 1 week per level)

Defects inspections and final acceptance – 1 Day

Designing the Right Replacement

Maximizing Value in Existing Shafts

- Machine Room-Less (MRL) and conventional systems
- Maximizing car size and accessibility
- Improved ride comfort and noise reduction
- Future-proofing for parts and servicing
- Compliance with current codes and standards



Managing Cost & Disruption



**Strata-Focused
Delivery**



Clear staging and
programming



Reduced lift
downtime



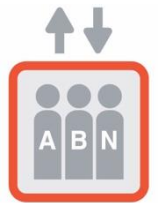
Temporary
access strategies
where required



Resident
communication
support



Minimal disruption
in occupied
buildings



Benefits of Full Lift Replacement

Long-Term Gains

- Significantly improved reliability
- Reduced maintenance and call-out costs
- Compliance with modern safety standards
- Better ride quality and aesthetics
- Lower energy consumption and operating costs



Sustainability & Energy Efficiency

Future-Ready Buildings

- Regenerative drives
- Reduced power and cooling demand
- LED lighting and intelligent controls
- Improved environmental performance ratings



Why ABN Lift Consultants

Experience • Independence • Confidence

- 35 years industry experience
- Independent from lift contractors
- Clear advice in plain language
- Proven replacement delivery expertise
- Focus on safety, value, and long-term outcomes

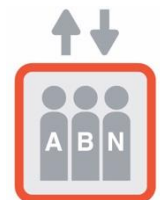




Questions

Supporting Your Lift Replacement Journey

- We welcome questions and look forward to helping you plan and deliver your lift replacement with confidence.



lift consultants